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## Needs Satisfaction Effect on Exercise Emotional Response: A Serial Mediation Analysis with Motivational Regulations and Exercise Intensity

Diogo Santos Teixeira

*Universidade Lusófona de Humanidades e Tecnologias, Lisboa, Portugal*

António Labisa Palmeira

*Universidade Lusófona de Humanidades e Tecnologias, Lisboa, Portugal**Universidade de Lisboa, Lisboa, Portugal*

**Abstract** — Regarding psychological responses to exercise, this study aimed to analyze the mediating effects of motivational regulations and intensity in the association between basic psychological needs satisfaction and emotional responses. This was a cross-sectional study of 495 health club members ( $M = 40.50$  years;  $SD = 13.54$ ); of these, 186 were women (37.6%) and 309 men (62.4%), with an average attendance of 2.61 sessions per week ( $SD = 1.29$ ). Self-determination theory motivational regulations and basic psychological needs (BPN), perceived exercise intensity, and emotional response were measured. Serial mediation procedures were followed to test the interactions of variables. Models with autonomous regulations predicted positive emotional responses. As for the negative emotional response, the models with external regulation presented the highest predictions for negative activation. Results indicate that BPN satisfaction is associated with better emotional response, partially explained by autonomous regulations and perceived exercise intensity. In externally regulated individuals, perceived exercise intensity appears to be important to sustain a better emotional response.

**Keywords:** motivational regulation, basic psychological needs satisfaction, perceived exercise intensity, emotional response

### Introduction

It is well known that physical exercise plays an important role in health promotion. However, research indicates that people seem to struggle to meet the international recommendations to achieve the warranted effects of exercise on health<sup>1</sup>. One of the most common contexts where people engage in exercise routines is health clubs, which represent one of fastest-growing markets in sport-related industries. Recent reports point that around 140 million club members worldwide are involved in some sort of activity in this context<sup>2</sup>. At this scale, research and understanding of the “how and why” people engage in exercise in this specific setting seems warranted, as a way to facilitate the attainment of public health recommendations for exercise.

Several mainstream theories have been used to study these problems and improve exercise adherence. Self-determination theory (SDT)<sup>3</sup> has been widely used throughout the years, continuously supported by evidence. The authors of SDT state that extrinsically motivated behaviors are distributed across four regulations: external regulation (behavior controlled by specific external contingencies); introjected regulation (doing a task to avoid internal pressure or to obtain social approval); identified regulation (recognition and acceptance of the value of a behavior); and integrated regulation (identification and integration of behaviors with others aspects of the self)<sup>4</sup>. All of these regulations represent several degrees of behavior internalization,

reflecting the transitioning of habits and requests into endorsed values and self-regulations<sup>4</sup>. SDT suggests that these may vary between controlled motivations (external and introjected regulations) and autonomous motivations (identified and integrated regulations), representing the results of the interaction with a particular environment, where a person has been less or more able to internalize and integrate the regulatory style of a particular activity<sup>4,5</sup>. This implies that intrinsic motivation and well-internalized extrinsic motivation (i.e., autonomous motives) and external and introjected regulation (i.e., controlled motives) determine the level of self-determined behavior for a particular task or activity, presenting important variables that improve the quality and facilitation of a particular behavior, as is the case of physical exercise.

To promote more autonomous motivations, the theory states that three basic psychological needs (BPN) should be satisfied: (1) competence, the feeling of being effective in producing desired outcomes and exercising one’s capacities; (2) autonomy, the perception of being the originator of one’s behavior and experiencing volition in action; and (3) relatedness, feelings of being respected, understood, and cared for by others (6). The satisfaction of these BPN has been shown to predict psychological well-being in all cultures (6) and in several contexts (e.g., exercise settings)<sup>7-9</sup>. Additionally, the satisfaction of BPN in general appears to promote a better emotional response<sup>10,11</sup> and facilitates the internalization of motives that will influence the quality of motivation<sup>12</sup>.

Exercise emotional response research has been revitalized in recent years<sup>13</sup>. Studies point to a relationship between exercise and emotional response, where high states of positive activation and low states of negative activation are associated with better exercise experiences, adherence, and general well-being<sup>14-16</sup>. Additionally, exercise intensity seems to play an important role in affective response. As seen in previous works, the emotional response in exercise differs accordingly with the possibility of self-selected intensity<sup>8,17,18</sup> and the contrast of moderate vs. high intensity training<sup>18,19</sup>, indicating that participants, in accordance with their fitness levels, body composition, and type of activities, may experience different affective responses to a bout of exercise.

However, research regarding exercise intensity and its relationship with the interaction of SDT and well-being in health club contexts has been limited and underexplored. For example, Standage, Sebire, and Loney<sup>20</sup> have developed a cross-sectional study with 55 participants involved in non-competitive swimming that objectively measures exercise behavior. Results indicated that autonomous exercise motivation positively predicted exercise bouts with three different intensities and durations, and no associations were found between controlled motivation and assessed bouts. However, the authors did not measure BPN satisfaction in their study. They suggest that the needs may act as facilitators of motivation and well-being, aiding in the internalization of a particular behavior and in the development of more autonomous motivations. Another study by Duncan, Hall, Wilson, Jenny<sup>14</sup> analyzed exercise motivation and its relationship with some exercise behavior measures (e.g., self-reported exercise intensity) using 1,056 participants involved in several exercise and sport activities. The results stated that exercise intensity was not predicted by autonomous regulations or intrinsic motivation, contrasting with results from Standage et al.<sup>20</sup>. However, again the authors did not measure psychological needs and their relationship with the variables in study. As seen in Figure 1, social contextual factors (e.g., autonomy support) will influence needs satisfaction, which, in turn, affects the type of motivation and degree of internalization of the behavior, manifesting in cognitive, behavioral and affective outcomes.



Figure 1. Main tenets of self-determination theory (Deci & Ryan, 1985, 2000)

It is possible to accept that previous results concerning the influence of motivational regulations in exercise intensity could be influenced by the theory-supported antecedents such as BPN and context characteristics. Ryan, Patrick, Deci, and Williams<sup>21</sup> have already suggested this, considering that the link from autonomous self-regulation to health outcomes was often indirect. Additionally, concerning context differences, health clubs have received less attention than other sport and exercise contexts in recent research based on the SDT framework (e.g., for a review please see Ng, Ntoumanis, Thøgersen-Ntoumani, Deci, Ryan, Duda, et al.<sup>7</sup>. The specific characteristics of the

health club context (e.g., differences across available activities, number of exercise professionals and their work schedule in classes, specific exerciser interaction, etc.) should be recognized as important contextual variables that may be influencing needs satisfactions and, consequently, a whole range of variables that may influence the emotional experience of exercise.

Therefore, bearing in mind previous study limitations and having as reference the SDT tenets, the aim of this study was to analyze the mediating effects of motivational regulations and intensity in the association between BPN satisfaction and emotional response to exercise. For this purpose, serial mediation analysis procedures will be used. Several authors have sustained that the understanding of the mediating effects between variables provides important insight into the comprehension of their interactions and possible causal effects<sup>22</sup>. This analytical approach will allow for the test of the following hypothesis: Need satisfaction will lead to more autonomous regulations and influence adaptive outcomes (e.g., emotional response), partially explained by the influence of exercise intensity.

## Method

### Participants

The participants of this cross-sectional study were 495 health club members ( $M = 40.50$  years;  $SD = 13.54$ ) recruited from several health clubs in Lisbon. Of these, 186 were women (37.6%) and 309 men (62.4%), with an average attendance of 2.61 sessions per week ( $SD = 1.29$ ) and 9.28 years of practice ( $SD = 10.01$ ), who completed a set of questionnaires evaluating the perceived intensity of their workouts and their BPN satisfaction, motivational regulations, and emotional response to exercise.

### Measures

The questionnaire package contained instruments for the measurement of (a) the SDT variables (basic psychological needs and motivational regulations), (b) emotional response to exercise (positive and negative activation, psychological well-being, psychological distress, and fatigue), (c) ratings of perceived exertion (i.e., intensity), and (d) general sociodemographic variables.

The Portuguese version of the Psychological Need Satisfaction Scale<sup>23</sup> (Cronbach's  $\alpha$  between 0.79 and 0.89) was used. This instrument allows the analysis of fitness club members needs satisfaction for autonomy (e.g., "I feel free to exercise in my own way"), competence (e.g., "I feel that I am able to complete exercises that are personally challenging"), and relatedness (e.g., "I feel attached to my exercise companions because they accept me for who I am"). This instrument was based on the original made by Wilson, Rogers, Rodgers, and Wild<sup>24</sup>, which was based on SDT theory and is widely used in exercise settings. It is composed of 18 items and uses a six-point Likert bipolar scale. For this study, we utilized a composite of the needs for the mediation analysis (i.e., [autonomy + competence + relatedness]/3), as previously done in some other studies, such as Hagger, Chatzisarantis, Harris<sup>25</sup>.

The Portuguese version of the Behavioral Regulation in Exercise Questionnaire-2 (BREQ2<sup>(26)</sup>), was used (Cronbach's  $\alpha$  between 0.63 and 0.87). This instrument is a 19-item, self-report measure adapted from the original BREQ<sup>(27)</sup>. This instrument assesses exercise regulations based on the SDT framework. BREQ-2 includes five subscales assessing the following types of regulations: intrinsic [e.g., "I enjoy my exercise sessions" (n = 4)], identified [e.g., "It's important to me to exercise regularly" (n = 4)], introjected [e.g., "I feel guilty when I don't exercise" (n = 3)], and external [e.g., "I feel under pressure from my family/friends to exercise" (n = 4)]; and also amotivation [e.g., "I don't see why I should have to exercise;" (n = 4)]. A five-point scale ranging from 0 (*not true for me*) to 4 (*very true for me*) were used. Reliability studies show support for the application of this instrument in this context<sup>28</sup>.

We created a composite of autonomous regulations (i.e., [identified + intrinsic]/2; Cronbach's  $\alpha$  = 0.70) for the mediation analysis. Some suppression effects of these variables, when analyzed independently, were previously reported to be demonstrated by mixed interpretations in correlation and mediation analysis that may indicate some buffering effects of one autonomous regulation over others<sup>29-31</sup>. Additionally, the similarities between constructs justified the choice of creating the composite variable. Regarding controlled regulations (external and introjected), the variables were treated individually due to their dissimilar constructs and potential for separately influencing behavior and well-being<sup>31,32</sup>. To facilitate results interpretation, all motivational regulations will be presented in the correlation analysis.

The Portuguese version of Subjective Exercise Experiences Scale (SEES; Palmeira<sup>33</sup>; Cronbach's  $\alpha$  between 0.79 and 0.88) is a brief, 12-item scale assessing positive well-being (PWB; four items; e.g., great, strong), psychological distress (PD; four items; e.g., crummy, awful), and fatigue (four items; e.g., tired, fatigued) based on McCauley and Courneya's<sup>34</sup> original instrument. This instrument appears to be sensitive to exercise intensity and is supported in young and middle-aged adults<sup>34,35</sup>.

The Portuguese version of the Positive And Negative Affects Scale (PANAS; Cronbach's  $\alpha$  ranging from 0.85 to 0.90) by Galinha, Ribeiro<sup>36</sup> uses a five-point scale to assess the positive and negative affect the participants felt in their activities. The instrument consists of 10 items that tap positive affect (i.e., inspired, alert, excited, enthusiastic, and determined) and 10 for negative affect (i.e., distressed, scared, nervous, upset, and afraid). This instrument has been widely used in exercise settings<sup>13</sup> and has shown acceptable internal consistencies and test-retest reliability<sup>37,38</sup>. We will use the authors suggested name change - Positive and Negative Activation (PA and NA) Scale - to more clearly indicate that the dimensions refer to something other than pleasure and displeasure and are defined only by their high-arousal poles<sup>13,39</sup>.

Perceived intensity was assessed using a modified version of the rating of perceived exertion scale<sup>40</sup>. This instrument presented the stem "Generally in your exercise, the intensity is..." with a scale ranging between 0 (*nothing*) to 11 (*maximum possible*). This instrument has been widely used in exercise settings and its validity and reliability is well-established<sup>41</sup>.

## Procedures

The questionnaires were available at the reception desk of health clubs. Users were asked to fill out questionnaires that would allow researchers to study factors associated with the quality of their exercise experience. The participation was voluntary and the instruments were available for a pre-defined period (informed consent about participation was available at the beginning of the questionnaires). We collected the responses and gathered them into a single database. The University Scientific Board approved this study.

## Data analysis

Descriptive statistics, partial correlations and independent *t* tests were calculated using IBM SPSS Statistics, version 21.0. Data analysis required testing the mediating effects (i.e., indirect effects) of BPN satisfaction on emotional response to exercise through serial mediators (motivational regulations and exercise-perceived intensity). The most widely used method for this type of analysis is structural equation modeling (SEM), which can be used for testing latent variables. After database preparation, we verified that the sample in our study was not large enough for the number of parameters estimated in the SEM approach. Therefore, we used Baron and Kenny's<sup>42</sup> causal steps procedure and bootstrapping method as they are supported by several authors for testing the significance of indirect effects<sup>43,44</sup>. Bootstrapping procedures have been considered more efficient than the normal theory approach due to more accurate type I errors rates and are more powerful for detecting indirect effects in smaller samples<sup>44</sup>.

We used the PROCESS macro for SPSS<sup>45</sup> for serial multiple mediation. This procedure allows the study of direct and indirect effects of *X* on *Y* while modeling a process in which *X* causes *M1*, which, in turn, causes *M2*, concluding with *Y* as outcome<sup>46</sup>. We have used the macro's model 6, which defines this logical, causal sequence with two mediators (Figure 2). This model allows the control of the indirect effect of individual mediators, while controlling for other variables. Bias-corrected bootstrapped point estimates for the indirect effects of the independent variable on the dependent were calculated, together with standard errors and 95% confidence intervals. The indirect effect is significant (at  $\alpha = .05$ ) if its 95% confidence interval does not encompass zero. The Preacher and Hayes macros also provide regression coefficients for the causal steps of the specific indirect effects.

For this specific study, the procedure provided the direct effect (*c'*) of the independent variable (*X*) (i.e., BPN satisfaction) on the dependent variable (*Y*) (i.e., emotional response) and the indirect effect through individual variables (*M1*: motivational regulations;  $a_1 \times b_1$  and *M2*: exercise-perceived intensity;  $a_2 \times b_2$ ) and global influence of mediators ( $M1 + M2$ ;  $a_1 \times d_{21} \times b_2$ ). The total effect is given as result of the direct effect and all of the mediator's indirect effects. Bootstrapping with 5000 samples was used with bias-corrected and accelerated intervals to make inferences.

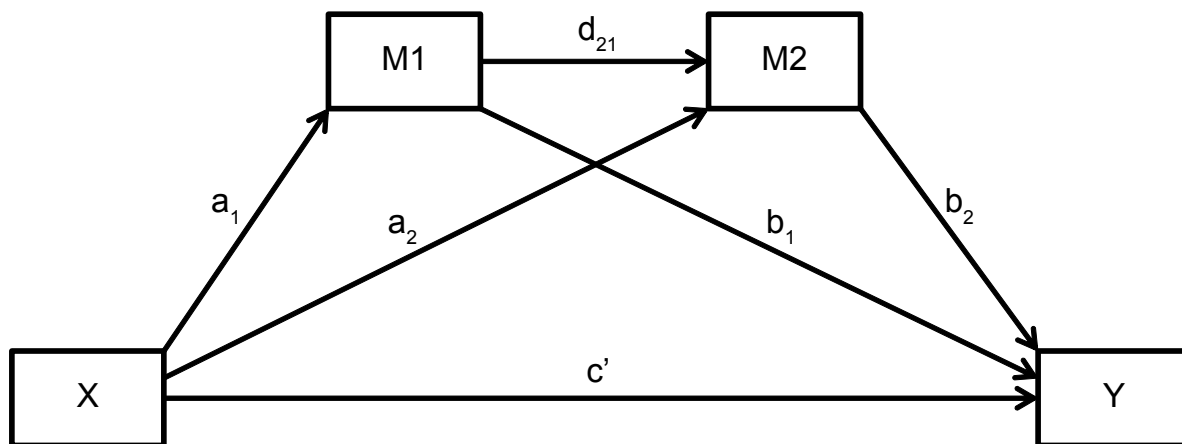


Figure 2. Statistical diagram of multiple mediation model 6 (Preacher & Hayes, 2008)

**Results**

Differences between the genders were found for intensity ( $t(493) = 5.56, p < .001$ ), PA ( $t(493) = 2.62, p = 0.009$ ), PWB ( $t(493) = 2.28, p = 0.02$ ) and fatigue ( $t(493) = 3.21, p = 0.001$ ). Thus, gender was used as a control variable in the correlational and mediation analysis.

Table 1 shows that BPN is positively associated with autonomous regulations, exercise intensity, PA, and PWB, and

negatively associated with external regulation, NA, and PD. Additionally, autonomous regulations present positive associations with intensity, PA, and PWB, and a negative association with PD. Exercise intensity also indicates positive associations with PA, PWB, and fatigue. For introjected regulation, positive associations were found with external and identified regulations, justifying our decision to perform separate serial mediation analysis with the two controlled motivations.

Table 1. Mean, standard deviation and correlation analysis of intensity, basic psychological needs, motivational regulations and emotional response

	$\alpha$	M	SD	1	2	3	4	5	6	7	8	9	10	11	12	13	14
Intensity		5.54	2.09														
Competence	0.87	30.25	4.80	0.31***													
Autonomy	0.88	27.78	6.84	0.17***	0.33***												
Relatedness	0.90	25.32	7.07	0.09*	0.40***	0.20***											
BPN	0.88	27.78	4.56	0.24***	0.72***	0.72***	0.75***										
External regulation	0.79	1.36	2.45	-0.11*	-0.23***	-0.12**	0.01	-0.14**									
Introjected regulation	0.70	4.43	3.19	0.04	-0.01	0.01	0.08	0.04	0.30***								
Identified regulation	0.64	12.66	2.44	0.21***	0.29***	0.12**	0.19***	0.26***	-0.08	0.31***							
Intrinsic regulation	0.71	13.73	2.32	0.19***	0.39***	0.17***	0.25***	0.35***	-0.29***	0.02	0.50***						
Autonomous regulation	0.70	13.20	2.06	0.23***	0.39***	0.17***	0.25***	0.35***	-0.20***	0.19***	0.87***	0.86***					
Positive activation	0.87	36.78	6.09	0.30***	0.40***	0.13**	0.16**	0.29***	-0.09*	0.12*	0.22***	0.34***	0.32***				
Negative activation	0.78	12.84	3.91	0.16	-0.18***	-0.11*	-0.07	-0.15**	0.27***	0.19***	0.01	-0.13**	-0.07	-0.16***			
Psychological well-being	0.78	21.49	4.05	0.27***	0.36***	0.19***	0.16***	0.30***	-0.12**	0.17***	0.27***	0.42***	0.40***	0.49***	-0.09*		
Psychological distress	0.76	4.82	1.97	-0.05	-0.23***	-0.13**	-0.05	-0.17***	0.37***	0.11**	-0.09	-0.15**	-0.14**	-0.08	0.27***	-0.22***	
Fatigue	0.87	14.21	6.04	0.21***	0.05	0.04	-0.05	0.01	0.12**	0.11**	0.06	-0.01	0.03	0.03	0.13**	0.08	0.11*

Note. \* $p < .05$ ; \*\* $p < .01$ ; \*\*\* $p < .001$

Table 2. Mediation analysis of basic psychological needs, motivational regulations, exercise intensity and emotional response

Direct effect of IV on DV	Positive activation				Negative activation				Psychological well-being				Psychological distress				Fatigue			
	Beta	SE	t	p	Beta	SE	t	p	Beta	SE	t	p	Beta	SE	t	p	Beta	SE	t	p
BPN (Autonomous regulation models)	0.21	0.06	3.51	<.001	-0.13	0.04	-3.25	0.001	0.14	0.04	3.62	<.001	-0.06	0.02	-2.94	0.003	-0.05	0.06	-0.83	0.406
BPN (External regulation models)	0.29	0.06	5.07	<.001	-0.12	0.04	-3.03	0.003	0.22	0.04	5.68	<.001	-0.05	0.02	-2.95	0.003	-0.03	0.06	-0.55	0.58
BPN (Introjected regulation models)	0.29	0.06	5.15	<.001	-0.15	0.04	-3.83	<.001	0.22	0.04	5.83	<.001	-0.07	0.02	-3.79	<.001	-0.06	0.06	-0.99	0.322
Test for indirect effects	Positive activation				Negative activation				Psychological well-being				Psychological distress				Fatigue			
	Beta	Bc 95% CI			Beta	Bc 95% CI			Beta	Bc 95% CI			Beta	Bc 95% CI			Beta	Bc 95% CI		
BPN total as IV		Lower	Upper		Lower	Upper		Lower	Upper		Lower	Upper		Lower	Upper		Lower	Upper		Upper
Total indirect effect	0.17*	0.11	0.24	0.01	-0.03	0.04	0.13*	0.09	0.18	-0.01	-0.04	0.01	0.07*	0.01	0.13					
Autonomous regulation	0.10*	0.06	0.16	-0.01	-0.04	0.02	0.10*	0.06	0.14	-0.01	-0.04	0.01	-0.01	-0.05	0.05					
Autonomous regulation + intensity	0.02*	0.01	0.03	0.01	-0.01	0.01	0.01*	0.01	0.02	0.01	-0.01	0.01	0.02*	0.01	0.04					
Intensity	0.05*	0.02	0.1	0.01	-0.01	0.03	0.03*	0.01	0.05	0.01	-0.01	0.01	0.05*	0.02	0.1					
<i>r<sup>2</sup> adj for DV model</i>	18.99%			F(4, 490) = 28.72, p<.001	3.20%			F(4, 490)=4.05, p=0.003	22.07%			F(4, 490)=34.70, p<.001	4.17%			F(4, 490)=34.70, p<.001	6.38%			F(4, 490)=8.35, p<.001
Total indirect effect	0.09*	0.04	0.14	-0.01	-0.05	0.01	0.05*	0.03	0.08	-0.02*	-0.04	-0.01	0.05*	0.01	0.1					
External regulation	0.01	-0.01	0.03	-0.03*	-0.06	-0.01	0.01	-0.01	0.02	-0.02*	-0.04	-0.01	-0.03*	-0.06	-0.01					
External regulation + intensity	0.01*	0.01	0.01	0.01*	0.01	0.01	0.01*	0.01	0.01	0.01	-0.01	0.01	0.01*	0.01	0.01					
Intensity	0.08*	0.04	0.13	0.02	-0.01	0.04	0.04*	0.02	0.07	0.01	-0.01	0.01	0.07*	0.04	0.12					
<i>r<sup>2</sup> adj for DV model</i>	15.11%			F(4, 490) = 21.81, p < .001	9.78%			F(4, 490)=13.27, p<.001	14.38%			F(4, 490)=20.58, p<.001	15.97%			F(4, 490)=23.29, p<.001	8.26%			F(4, 490)=11.03, p<.001
Total indirect effect	0.08*	0.04	0.14	0.02	-0.01	0.05	0.05*	0.02	0.08	0.01	-0.01	0.01	0.07*	0.04	0.12					
Introjected regulation	0.01	-0.01	0.02	0.01	-0.01	0.02	0.01	-0.01	0.02	0.01	-0.01	0.01	0.01	-0.01	0.02					
Introjected regulation + intensity	0.01	-0.01	0.01	0.01*	0.01	0.01	0.01	-0.01	0.01	0.01	-0.01	0.01	0.01	-0.01	0.01					
Intensity	0.08*	0.04	0.13	0.01	-0.01	0.03	0.04*	0.02	0.07	-0.01	-0.01	0.01	0.07*	0.03	0.12					
<i>r<sup>2</sup> adj for DV model</i>	15.91%			F(4, 490) = 23.17, p < .001	7.05%			F(4, 490)=9.29, p<.001	16.32%			F(4, 490)=23.59, p<.001	4.90%			F(4, 490)=6.32, p<.001	7.37%			F(4, 490)=9.75, p<.001

Note. \*The 95% CI of the Bias and Corrected and Accelerated estimates indicate a significant indirect effect

Table 2 presents the mediating effect of motivational regulations and intensity in the relationship between BPN satisfaction and emotional response to exercise (PA-NA and PWB-PD-fatigue). For the mediation analysis, the independent variable (BPN), dependent variable (emotional response), and Mediator 2 (intensity) were used in all analyses. The Mediator 1 comprised three separate analyses for the three constructs (autonomous regulations, introjected regulation, and external regulation), thus three serial mediation models were calculated.

Analysis shows that BPN is positively associated with PA and PWB (in all models) and negatively associated with NA and PD (again, in all models). Autonomous regulations appear to partially explain the relationship between BPN and emotional response with emphasis on the positive response. When this mediator is replaced by external regulation or introjected regulation, this mediating effect diminishes, as seen in direct effect differences between models. External regulation appears to be explaining, albeit to a lesser degree, the scores in NA and PD that may be affecting the negative emotional response. In all models, intensity

partially explains the BPN-emotional response relationship with emphasis on the external and introjected regulations models.

The models with the autonomous regulations as the first mediator predicted the positive emotional response (PA, 18.99%,  $p < .001$  and PWB, 22.07%,  $p < .001$ ). Conversely, the analysis with external and introjected regulations as the first mediator showed a decrease in positive emotional outcome predictions. As for the negative emotional response, the models with external regulation in the serial mediation presented the highest predictions for NA (9.78%,  $p < .001$ ) and PD (15.97%,  $p < .001$ ). Fatigue presented similar prediction scores, despite the type of motivational regulation.

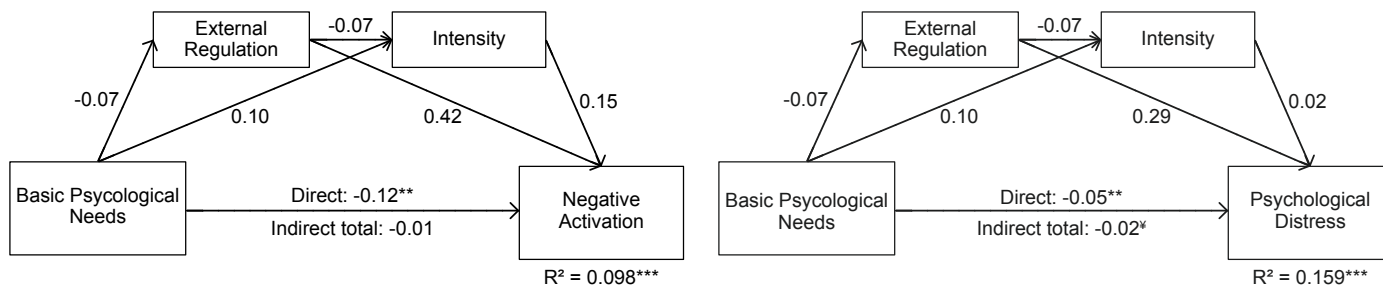
## Discussion

This study aimed to analyze the mediating effects of motivational regulations and exercise intensity in the association between BPN satisfaction and emotional response to exercise.

In all mediation analysis, the BPN satisfaction stands out as one important predictor of good emotional response to exercise. The BPN presented positive associations with PA and PWB and negative associations with NA and PD, in line with the partial correlations. These results have been supported in previous findings in similar contexts, enhancing the importance of the development of needs-supportive contexts by exercise professionals<sup>7,11,12,47</sup>, and are in line with SDT predictions related to BPN satisfaction and adaptive outcomes<sup>6,8,9</sup>. Additionally, several studies in similar contexts suggest that BPN satisfaction (despite differences in each one of the needs) fosters self-determination, which has been reported to be associated with well-being, better adaptive outcomes, and exercise adherence<sup>7,48,49</sup>.

Analysis also showed that there were mediating effects of motivational regulations and exercise intensity interacting in emotional outcomes. When autonomous regulation was the first mediator, significant indirect effects appear associated with PA and PWB, surpassing the indirect effect presented by exercise-perceived intensity. However, when the mediators were external or introjected regulations, the total indirect effect on the emotional outcome diminishes, reflecting a stronger direct effect of the BPN. Contrastingly, controlled regulations did not

influence positive emotional response as did the autonomous regulations models, and interacted negatively with NA/PD in the external regulation model. Considering that correlation analysis presented positive associations between external regulation and NA/PD, the mediation analysis suggests that this regulation was partially counteracted by needs satisfaction. Looking at  $a_1$  and  $b_1$  paths, the positive associations between external regulation and NA/PD still exists, but they are weakened by the negative association between BPN and external regulation (Figure 3). Taking into account previous indications regarding the influence of motivational regulations in several exercise outcomes, it seems that autonomous regulations presented by exercisers may be one explanatory mechanism for how better emotional responses are experienced<sup>7,11</sup>. Interestingly, and in contrast to the hypothesis according to SDT tenets, controlled regulations did not present a significant detrimental effect on emotional response in the mediation analysis. The controlled forms of regulations have received some contradictory evidence in this regard, particularly due to a possible double-sided facet of the introjected regulation<sup>50</sup>. Despite this, from this study it seems that BPN satisfaction has a buffer effect in controlled regulations, which may justify these results.



Note. \*\*p <.01; \*\*\*p <.001; ‡ the 95% CI of the Bias and Corrected and Accelerated estimates indicate a significant indirect effect  
 Figure 3. Serial mediation models for basic psychological needs, external regulations and negative emotional response

Regarding exercise intensity, partial correlations shows positive associations with PA/PWB and autonomous regulations and negative associations with external regulation. In the mediation models, intensity appears to be a possible mechanism explaining the relationship of BPN to emotional response, particularly in the controlled regulation models. As seen in Table 2, intensity accounts for almost all of the indirect effects in external and introjected models, standing out in comparison to the autonomous regulation models. This may suggest that people engaging in these types of activities through controlled regulations may experience exercise intensity that mediates their BPN satisfaction and emotional response. Some studies have supported the importance of intensity in emotional response<sup>8,17-19</sup>, particularly when the exercise is under the ventilatory or lactate threshold<sup>51</sup>. Exercise intensity in our sample ( $M = 5.51$ ; lower range of strong intensity) seems to be adjusted to these concerns and may partially ensure the emotional outcome.

Therefore, one of the novelties brought by this study concerns the importance of perceived exercise intensity in the relationship between exercise prescription and emotional response in less self-determined individuals. If, through better use of self-selected exercise intensity tools (e.g., Felling Scale),

professionals could improve exercise emotional control and response, an increase in people’s adherence to exercise should be expected<sup>52</sup>. Combined with need-supportive environments adjusted to individual’s characteristics, some strong tools may be available to professionals in the future to help them adjust their programs and interventions.

These results bring additional standpoints to exercise professionals in health club settings that, notwithstanding, should be interpreted with some caution. One study limitation concerns the self-reported intensity measure. Despite validity in similar contexts, an objective measure should be used in the future to provide more reliable data. For general sport activities, the analysis of BPN satisfaction has evidenced SDT assumptions, but generalization should be done with caution due to the high diversity of contexts, involved individuals, and activities developed<sup>53</sup>. It should be plausible that an exerciser who attends only group classes would get different needs satisfaction than another who undertakes only individual activities, or even someone that trains according to different schedules every week and, therefore, is constantly interacting with different professionals and exercisers (i.e., the need for autonomy may be diminished in a choreographed class or the relatedness need may be improved

due to exercisers' interactions). In this study, we did not account for these particularities, but they should provide some guidelines to future research in this context. Additionally, this particular exercise setting contrasts with the sport or physical education contexts in one additional important factor as, throughout the sessions of training, the exercise professional may be someone else who provides different teaching and motivational styles<sup>53</sup>. This should be a focus for future studies, where professionals' teaching and motivational styles could be measured and studied in order to better understand how they individually influence BPN satisfaction and the development of self-determination behavior. As a last limitation and recommendation, needs frustration should be considered an important variable<sup>54</sup>. To fully understand the relationship between BPN and psychological or behavioral outcome, not only is it important to control satisfaction vs. dissatisfaction but the possible (and somehow expected) active needs frustration resulting from context diversity should be better understood.

In conclusion, serial mediation models indicate that BPN satisfaction is associated with better emotional response in health club exercisers. This is partially explained by autonomous regulations and perceived exercise intensity. In externally regulated individuals, perceived exercise intensity appears to be important to sustain a better emotional response to exercise.

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### Corresponding autor

Diogo S. Teixeira, PhD  
 Universidade Lusófona de Humanidades e Tecnologias, Faculdade de Educação Física e Desporto, 1749-024, Lisboa, Portugal.  
 Email: diogo.sts.teixeira@gmail.com

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